The changing world of work
Regus Enterprise Services

1800 locations. 600 cities. 100 countries.
The changing world

The way we work and do business is changing.

Organizations need flexibility and agility to realize their potential. To attract and retain talent. To succeed in the face of increasing competition. Fixed office space can get in the way of letting your people work where and when they need to, reducing their agility and flexibility.

At Regus we understand that there is value in a fixed office space, one that is the heart of your culture, the center of collaboration, the place where your people can come to reconnect with the vision and mission of the enterprise. But we also know that companies that augment their fixed assets with more flexible, convenient and cost effective workplace can be closer to their customers, support their people in being more productive and increase their speed to market.

Regus has provided businesses with fixed and flexible workspace for 25 years. We make it easy to give your staff the workspace they need, where and when they need it.

1.3bn people globally each week work in a location that isn’t their home or office.
We understand your business needs

As a global organization, we relate closely to the challenges many businesses face today.

That’s why our solutions target these challenges – helping organizations keep one step ahead of the pace of change.

Today’s business challenges

Managing costs while staying competitive
Organizations need to reduce their overheads, optimize every asset and ensure they deliver value.
- Optimize real estate portfolio
- Reduce long-term liabilities
- Free-up capital

Making business less complicated
In an increasingly complex, fast-moving world, organizations need to find smarter ways of working.
- Reduce administration
- Minimize infrastructure management
- Increase speed to market

Getting the best out of everyone
To be successful, organizations need to retain the best talent and keep people motivated.
- Increase productivity
- Provide a great working environment
- Improve work-life balance

Becoming a more agile operation
Organizations need to remove the risk associated with change and respond quicker to opportunities and market conditions.
- Instill greater confidence
- Expand or contract operations without restriction
- Find smarter, more flexible ways of working

What are the answers?

Only pay for what you need
Remove the distractions and focus on what drives success
Empower people to work where they work best
Break free from the old ways of working
Supporting the enterprise

By understanding your goals, opportunities and obstacles, we develop a solution set that’s right for your organization.

From rethinking and restructuring your property portfolio, to providing on-demand workspace, we can support your business across its workplace needs.

So whether you’re looking to reduce your property liabilities or simply need to provide more meeting space for your teams, Regus can be your workspace wherever and whenever you need it.

What does Regus provide?

**Value**

Use our global network of professional workspace and only pay for what you use.

An on-demand, world-class infrastructure to use as your own, but without the cost of ownership.

- Sales offices
- Hub locations
- Project offices
- Drop-in business lounges
- Meeting rooms and offices by the hour

**Simplicity**

Ease the burden of workplace management and focus resources on what drives success.

Your dedicated Regus account manager will help plan your needs with a single global agreement.

- A bolt-on global infrastructure with no management headaches
- Easy access to workspace in 1800 locations worldwide
- Instant booking online and with mobile apps

**Confidence**

Empower your people to work where and how it suits them best. And know you’re providing the quality of support they need to work to the standards you demand.

- A global workspace solution you can depend on
- World-class IT and professional business support services
- A consistent experience wherever your people are
- An attractive working style that people will value

**Agility**

Break free from the restrictive, fixed office model and move with the speed of a start-up.

Release capital and invest it in areas that will drive success.

- Scale up or down with ease
- Put teams closer to customers
- Establish an instant presence in new markets without risk
- Book workspace by the hour whenever – wherever
Who we work with

You’ll find established companies like Google and GlaxoSmithKline working alongside start-up enterprises in Regus centers around the world.

7-Eleven made an annual savings of $8M with flexible office access. Salesforce.com used Regus to expand its presence to more global locations.

And all our customers have discovered the freedom, advantage, and opportunities that our flexibility brings.
The Regus revolution

Our unique industry position helps us lead the workplace revolution.

We don’t just help customers, property owners, strategic partners and others keep up with change – we help them stay ahead of it. It’s what we’ve been doing for 25 years.

In that time, we’ve developed, tested and implemented smart ways of working that make organizations more agile. So you can tap into our insight, use our network and find alternative ways of working – while keeping your attention focused on your business.

With a more agile model, we are no longer on the real estate roller coaster where we are constantly ramping up and ramping down our portfolio. We can now acquire just what we need, when we need it for as long as we need it without risk or excessive costs.

Coleen Hurley, Director of Corporate Real Estate, Juniper

Simple, cost effective and does not require a long term commitment. Regus makes setting up in a new country risk and hassle free.

Wolfgang Gollub, Senior Manager, Toshiba Europe GmbH

The great benefit of being with Regus is it’s so easy to expand.

Dr. Paulo Barreto, Country manager Portugal, Google

- Deployed a mobile working program in 15 different countries
- Transitioned over 150 employees to mobile working environments
- Achieved strong employee acceptance and adoption of the mobile worker solutions
You’ll find Regus in close to 2000 locations, across 600 cities in 100 countries. A consistent network of quality workspaces exactly where businesses need them.

You’ll increasingly find Regus in new places: at transport hubs, retail parks and residential as well as community centers, public buildings and educational establishments.

Our network

Our network is global and growing.

1800
locations

600
cities

100
countries
The Regus workplace

These are our business hub communities that provide everything a business needs in one place, in 1800 locations.

They are part of a global network which means finding a familiar place to work in an unfamiliar location becomes a matter of course, not a matter of chance.

50% of the world’s population are within one hour of a Regus center

1. Reception
2. Business lounge
3. Day offices
4. Presentation suite
5. Breakout area
6. Printing and copying
7. Co-working office
8. Private office
9. Interview room
10. Refresh kitchen area
11. Conference room
12. Serviced office
13. Server room
14. Boardroom
15. Videoconferencing
Helping businesses work better

Our network helps companies unlock the full potential of their workforce.

It provides the tools, support, workspace and global reach they need to stay agile. It makes 600 key cities around the world more accessible, in central business districts and business parks. It puts an office everywhere.

And so it changes work from being a place people go to something they do.

• Reduced 41 fixed office locations to 14
• Moved 280 managers and field employees to a flexible model that gives them over 650 nationwide locations
• Provided field teams with hub facilities, demo rooms, and training facilities

We like to be close to major freeways and airports, for the convenience of customers and our staff. And since our Regus offices are mostly sales-based, we need to be in first-class space. Regus works with us to make sure our placement in the building sets the best impression with our visitors.

Polycom

We needed instant availability on flexible terms, a prestigious location and high quality offices that were in keeping with our own quality image. We looked at a number of buildings and providers, but nothing came close to Regus.

Bernard Carey, Director, BMW